

PACKAGING BRINGS
YOUR BRAND
TO LIFE.

Colorpak Limited Broker Presentation

August 2005



Colorpak Packaging Pty Ltd

Agenda

- Company Overview pages 2 - 4
- Business Operations pages 5 - 12
- Financial Overview pages 13 - 14
- Highlights pages 15 - 18
- Outlook pages 19 - 20

Company Overview

Current Shares on Issue: 80,476,828
Market Capitalisation: \$52.3 million, @ \$0.65

Management

Alex Commins	Managing Director
Paul Commins	Operations Director
Harry Commins	National Production Manager
David Johnson	Chief Operating Officer - NSW
Warren Smith	General Manager, Flexible Packaging
Stephen Nicholls	CFO & Secretary

Non-Executive Directors

Geoff Willis	Chairman
Tony Dynon	Chairman, Audit & Risk Committee
David Heaney	Chairman, Remuneration & Nomination Committee

Company Overview

ASX Code: CKL
Listed: April 2004
Issue price: \$0.50
Current Price (15/8/05): \$0.65
Premium on Issue Price: 30%



Company Overview

Shareholder Information

Substantial Shareholders	No. of Shares	%
Carton Services Pty Ltd (Commins family)	25,532,436	31.73
Hunter Hall Limited	4,760,516	5.92
Chimaera Capital Limited	4,756,091	5.91
Total	35,049,043	46.31

Spread of Shareholding	Number of Holders
1 – 1,000	229
1,001 – 5,000	297
5,001 – 10,000	323
10,001 – 100,000	535
100,001 and over	33
Total	1,417

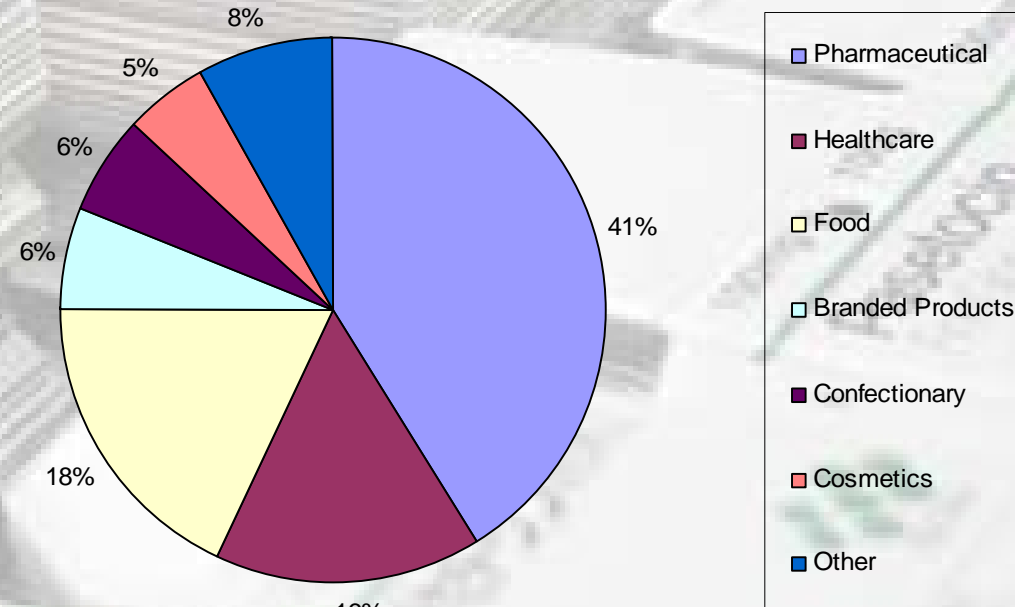
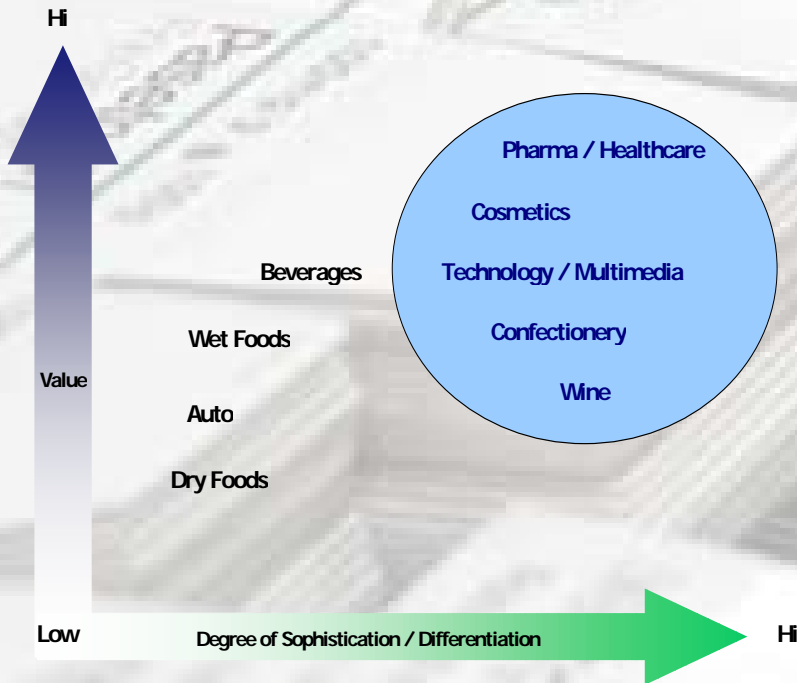
Business Operations

Industry

Folding carton value matrix

Markets

Revenues by industry



Business Operations

Customers

➤ Pharmaceuticals and healthcare

- Sigma
- Astra Zeneca
- Pfizer
- Bayer (incl. Roche)
- CSL
- Cardinal Health
- Ensign Laboratories
- MSD *
- GSK
- Alphapharm

➤ Premium branded products

- Cussons
- L'Oreal
- Gillette (Procter & Gamble)
- Wella (Procter & Gamble)
- PB Foods*
- Lindt*
- Nestle
- Patties
- Huhtamaki
- Telstra*
- Graphic Packaging International (Riverwood)*



*denotes significant customers who have been secured in the last twelve months.

Business Operations

Market share estimates \$ Millions



Company	NSW	Vic	Qld	Other States	Total	Market Share
Amcors Cartons	102	58	16	31	207	33.40%
Carter Holt Harvey	63	83	21	13	180	29.00%
Colorpak	21	37			58	9.40%

➤ Source : BIS Shrapnel : Survey into Paper and Board Packaging in Australia 30th Edition 2004-2005.

Business Operations

Employees by division

Melbourne - Cartons

No of Employees 150

Sydney - Cartons

No of Employees 83

Foilmasters - Melbourne

No of Employees 12

Sydney - Foils/labels/flexibles

No of Employees 27

Total Staff 272



Business Operations

Location size by division

Melbourne

Carton Division - Braeside

8,570 square meters

Foilmasters - Dandenong

1,200 square meters

New Finished Goods Warehouse – Braeside

2,500 square meters

Expected Occupancy date December 2005



Business Operations

Location size by division

Sydney

Carton division - Erskineville

5,310 square meters

Sydney - Foils/labels/flexibles – Seven Hills

1,520 square meters

Regents Park – Sydney – replaces Erskineville site

7,750 square meters.

Expected occupancy date : April 2006



**Business Operations
Architectural plan – Front elevation
Colorpak – Regents Park.**



Business Operations

Independent review of customer opinion confirms Colorpak's pre-eminent market position ...

- **Ranked No 1 by BIS for the past 5 years on following criteria**
 - Reliable delivery
 - Competitive price/ value for money
 - Ability to respond to customers' needs
 - Handling of complaints
 - Consistent quality machineability



Financial Overview

Results Summary

(\$ millions)	12 months June 2005 Reported	12 months June 2005 Prospectus	Variance %	12 months June 2004 Normalised(*)	Variance %
Sales (goods/services)	58,258	52,701	10.5	49,116	18.6
EBITDA	11,299	10,967	3.0	10,558	7.0
NPAT (pre-goodwill)	5,466	5,306	3.0	4,939	10.7
NPAT (post-goodwill)	3,107	2,907	6.9	2,571	20.9

Cash Management		
Operating activities	7,878	7,294
Investing activities	(6,326)	(250)
Financing activities	(1,541)	(4,090)
Total Cash Movements	11	2,954

➤ (*) 6 months actual to 31 December 2003 for predecessor businesses, notionally adjusted to reflect listed structure, plus 6 months reported results to 30 June 2004 as a listed company.

Financial Overview

Earnings

	2005 Reported	2005 Prospectus
Earnings		
EPS (pre goodwill) (cents)	6.91	6.87
EPS (post goodwill) (cents)	3.93	3.80
Interest Cover (times)	5.13	4.50
Dividend		
Interim (fully franked) (cents)	1.0	1.0
Final (fully franked) (cents)	1.5	1.5
Total (fully franked) (cents)	2.5	2.5
Payout Ratio	36.8%	36.4%
Balance Sheet		
Gearing (Debt / Debt+Equity)	39.2%	36.5%
CapEx Spend (\$000's)	3,761	500
Net Debt Reduction (\$000's)	702	n/a
Net Equity (\$000's)	42,631	38,328

Highlights



PharmaKit

by Colorpak

Launched our new Pharmaceutical service model May 2005

Benefits for our customers:

- One stop shop capability for many printed components;
- Cartons, leaflets, labels, lidding and blister foils;
- Batch lot supply for specific production requirements;
- Streamlining of supplier base – less compliance testing;
- Streamlining of QA procedures – less in-coming inspection and reduced audits;
- Delivers major supply chain efficiencies.

Highlights

Fiscal 2005

➤ Sales Revenues

- 10.5% up on prospectus forecasts; and 18.6% up on last year (normalised).
- Several new Blue-Chip clients have been secured in industries including: Pharmaceutical, Food, Beverage and Multimedia and telecommunications;
- Some strong cross selling opportunities have been realized as a result of the Castle acquisition.

➤ Margins

- Solid margins retained on the Pharmaceutical industry existing work we produce.
- Margins on new Food and Beverage business being won at industry standard margins.
- Transition of new account wins into the business normally causes short term margin compression due to industry expectation of receiving tool set-up for no charge.
- Seven Hills division operates on half the standard margin of the carton division due to the high material content nature of the operation.
- As product segment mix has marginally changed with growth into new segments, this has reflected into slightly lower average margins overall.

Highlights

Fiscal 2005

➤ Profit

- 6.9% up on prospectus forecasts and 20.9% up on last year (normalised).

➤ Dividends

- Final Dividend of 1.5 cents fully franked, payable 5 October 2005.
- Full year Dividend of 2.5 cents fully franked (as per Prospectus).

➤ Balance Sheet

- ANZ introduced as 2nd bank;
- Reduction in gearing (debt/debt+equity down from 42.4% to 39.6%).

➤ Management Team

- A strong performance was put in by the senior management team;
- A focused and collaborative approach saw the overachievement of Prospectus forecasts and prior year results within a very competitive environment.
- The criterion for the Incentive plan (SEIP) was met and a payment of \$270K (after tax impact) was made to eligible senior executives.
- The SEIP is considered crucial to maintaining focus and motivation in order to achieve pre-set targets and deliver on strategic intent.

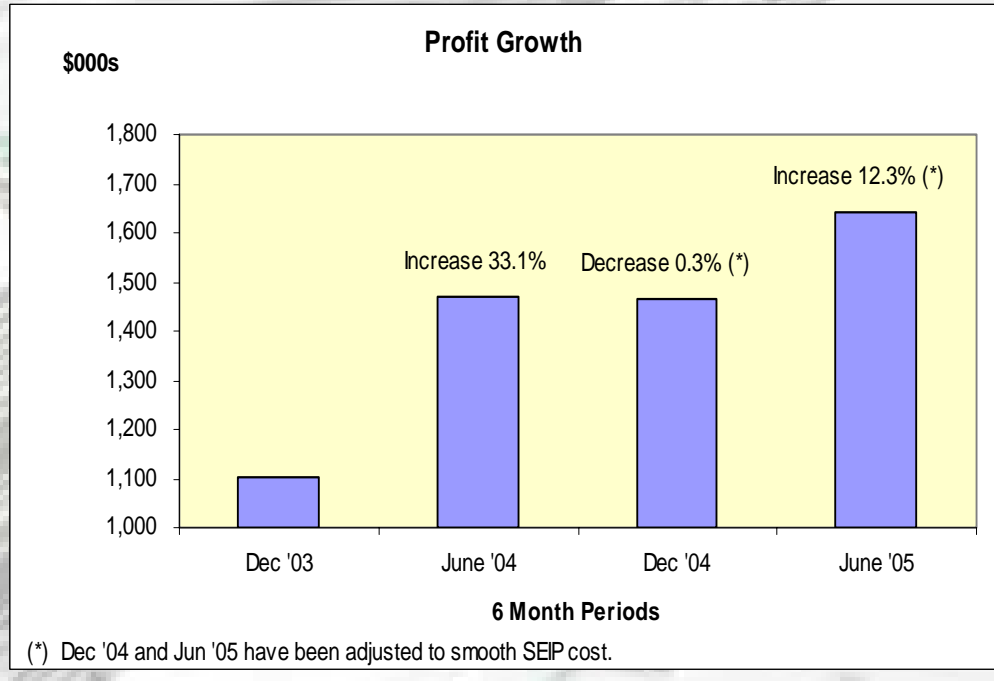
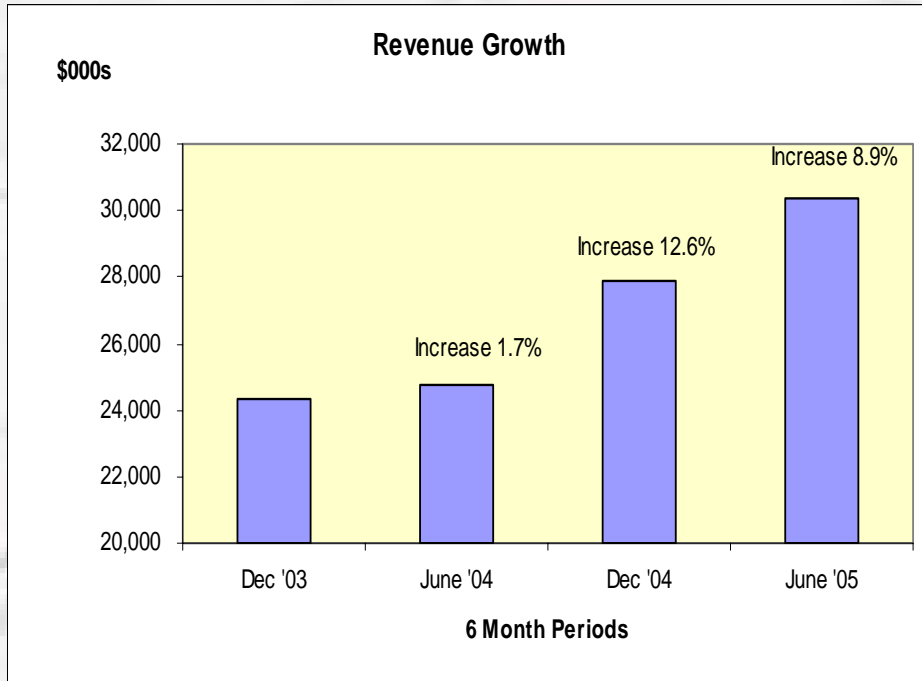
Highlights

Fiscal 2005

➤ Operations:

- Completion of the in-house die shop for the design and production of our own forme cutting tools – June 2005;
- Commissioning of a new Bobst 106 LER die-cutting machine – May 2005;
- Delivery of a new Roland 700 6 colour twin coater printing press – commissioning due late August 2005;
- Upgrading of Artios CAD software to latest version in order to stay abreast of enhanced features of the software;
- Successfully negotiated another three year EBA at the Braeside carton division - currently awaiting official ratification from the IRC;
- Recruited a Sales Manager for our Sydney carton division who comes from a competitor and has 20 years relevant industry experience;
- Employed a German CAD engineer, an expert in design (particularly for the Pharma sector), from one of our Global partners to work in our Sydney carton division;
- Conducted a risk review of the company's operations.

Highlights



Outlook

- Development of greenfield facility in Regents Park – NSW:
 - Building will commence on 1 September 2005 and we anticipate operating from our new purpose designed plant by April 2006(post Easter). We expect that this state of the art facility will enable us to penetrate the NSW carton market to a greater degree.
- Installation of new Roland 700 press:
 - New Roland 700 6 colour twin coater press will be ordered for Sydney carton division to align commissioning with completion of new facility. Press was purchased in line with normal machinery upgrade policy and to enable us to cope with increased volumes.
- A new Finished Goods Warehouse for Melbourne:
 - Rapid expansion of the Braeside carton division necessitated rent of outside storage space. Land immediately adjacent to the factory will be developed as a 2,500 square metre storage facility. The outcome will be improved logistics for the division. Expected occupation by December 2005.
- Continue implementation of PharmaKit Model:
 - Sales teams in all locations are actively promoting our PharmaKit service model and using the Castle Graphics acquisition as leverage to extend our relationships further within the Pharmaceutical sector.

Outlook

➤ Debt retirement:

➤ Additional capital expenditure was made during 2005 and more will occur during 2006 to cope with additional growth. We expect gearing (debt vs. debt/equity) to be around 39% by the end of fiscal 2006, similar to the 2005 level (compares with 46% in the 2004 prospectus).

➤ Growth Opportunities:

➤ Consolidation continues to take place in our market segment. Carter Holt's acquisition of Wadepack has contributed to our solid organic growth. Carter Holt Harvey are now also for sale. We remain alert for opportunities for customers looking to ensure they are aligned to the right supplier. We also remain on the look out for any bolt-on acquisitions that would create value for our shareholders and strengthen our strategic direction.

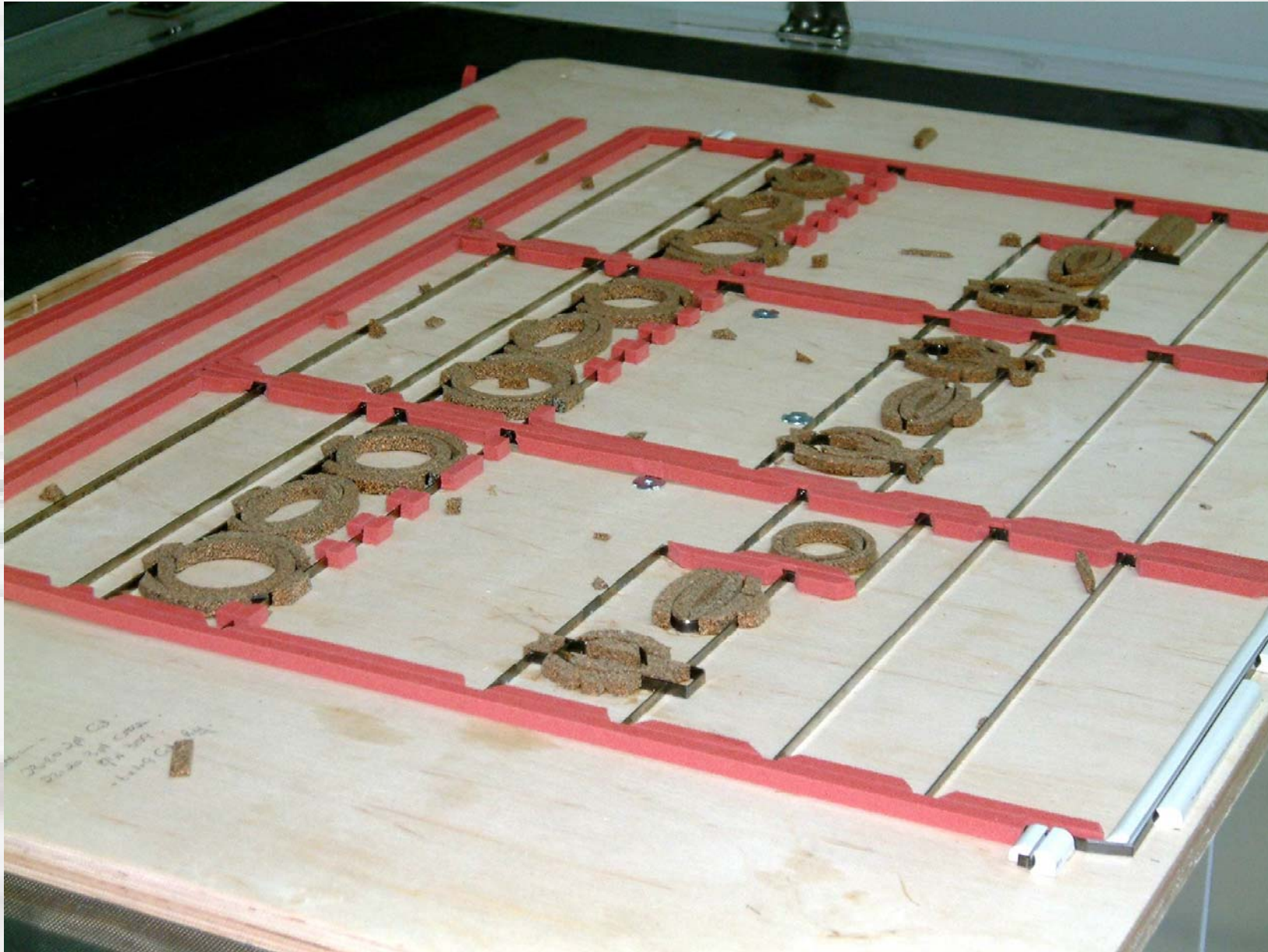
➤ Die Shop – Wood router



➤ Die Shop – Steel rule insertion



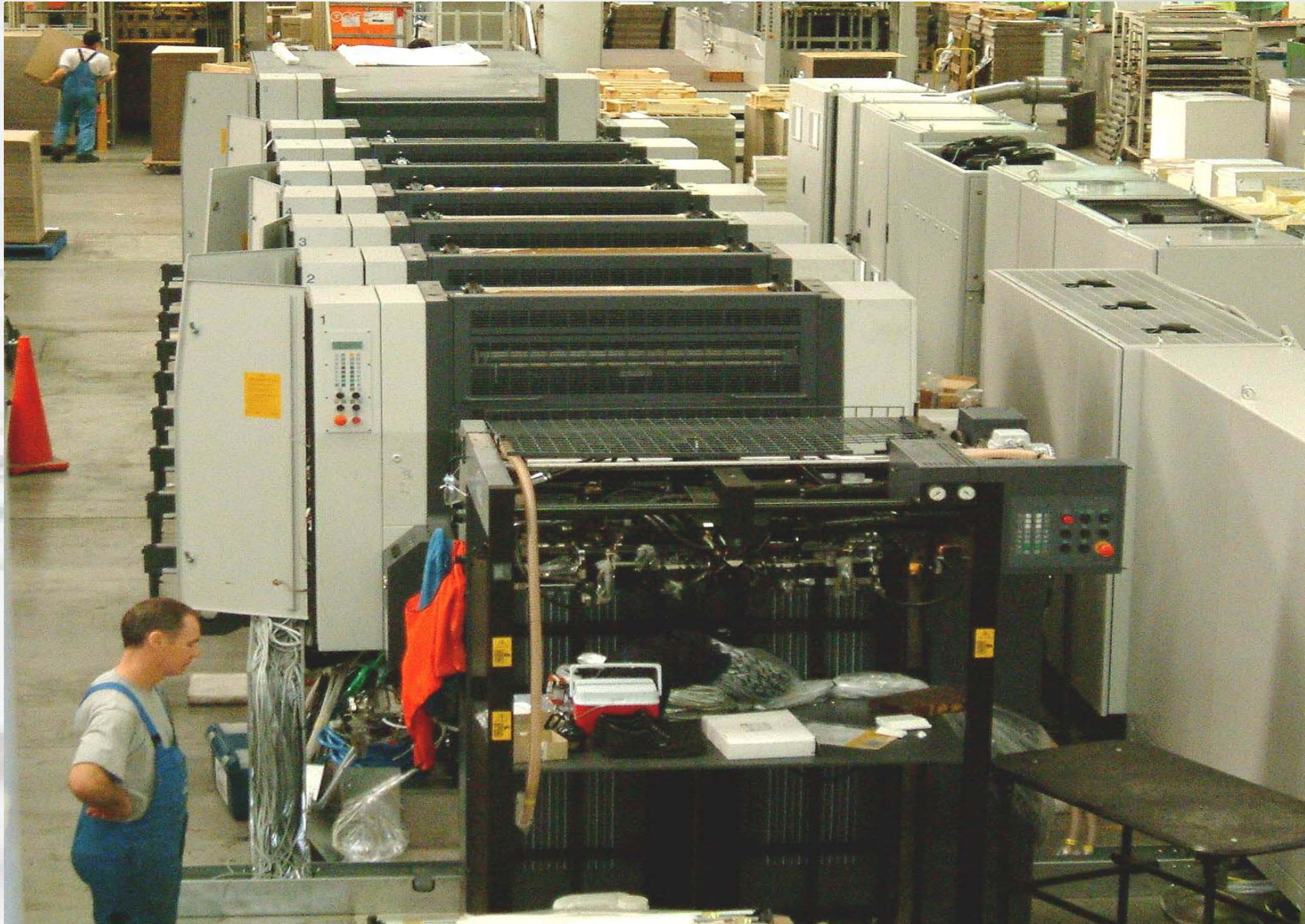
➤ Die Shop – Rubber glued on. Forme ready for production.



➤ Bobst 106LER Die cutting/blanking machine – May 2005



➤ Roland 700 6 colour twin coater – Commissioning August 2005



PACKAGING BRINGS
YOUR BRAND
TO LIFE.

Colorpak Limited Broker Presentation

August 2005



Colorpak Packaging Pty Ltd